

EXPORT REPORT ANDALUCIA

IMEX Málaga 2017



Contenido

INTRODUCTION	2
FOOD INDUSTRY	2
Málaga	3
AERONAUTICAL AND MINING SECTOR.....	4
TEXTILE SECTOR.....	4
CONCLUSIONS	5

INTRODUCTION

Agri-food products, especially olive oil and fruits and vegetables, account for more than one third (38.5%) of Andalusian sales abroad, reaching 9,886 million. Along with this chapter, in recent years the regional economy has internationalized sectors such as aeronautics (second community in export figure, with 1.395 million) and high and medium-high technology products (22.1% of sales abroad).

Source: Junta de Andalucía

FOOD INDUSTRY

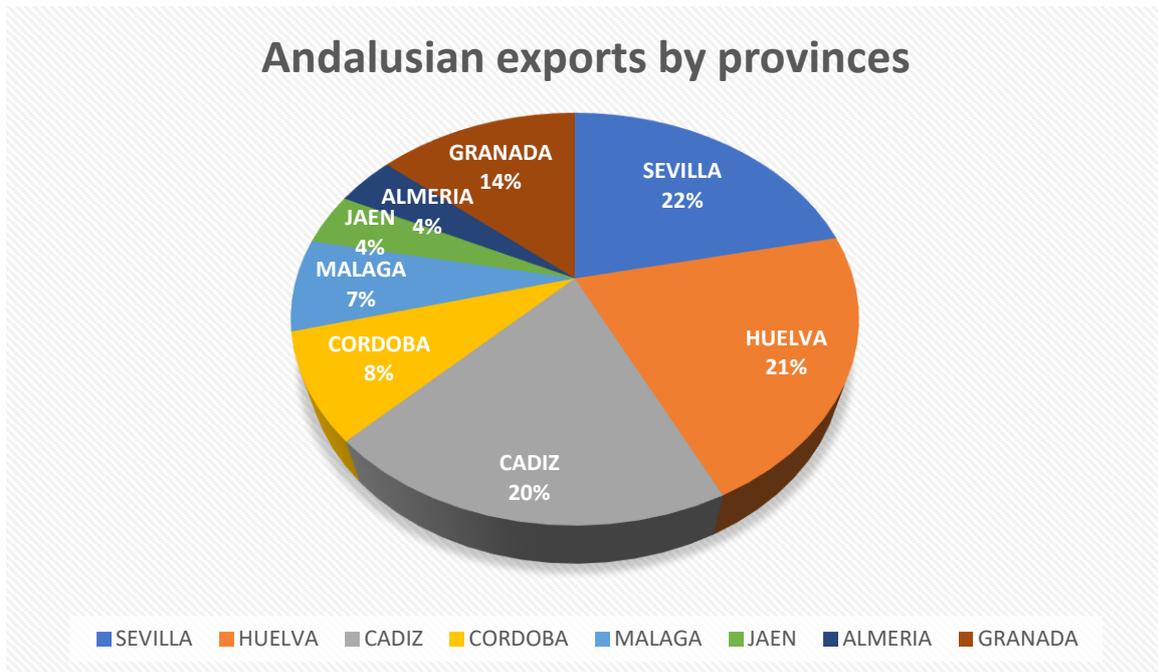
Agri-food exports to Italy grew 68.9% and place it as the second most important destination in Andalusian production. The sales of food and beverages to this European market have left in the trade balance of the autonomous community a total of 834.87 million euros between the months of January and May 2017.

Italy leads the increase in the internationalization of the region's offer, which rose by 18.1% in the first five months of the year compared to last year.

The Italian industry has bought more Spanish olive oil than ever. On a total export of Spain close to 900,000 tons, this campaign the Italians have acquired more than 400,000 tons, a record number. Andalusia consolidates its position as the world leader in the commercialization of olive oil from January to October 2016, when it exports 75% of Spanish olive oil, and records an export growth of 19.8% compared to the same period of the previous year. according to data of Extenda-Andalusian Agency of Foreign Promotion, dependent entity of the Ministry of Economy and Knowledge.

In terms of destination markets, nine of the top ten increased their purchases of Andalusian olive oil. In the first place is Italy, which bought olive oil worth 595 million euros (28.3% of the total), 1.3% more than in the same period of 2015; and in second place is the United States, with purchases worth 315 million (15% of the total) and an outstanding increase of 74%.

The third destination of Andalusian exports was Portugal, with 224 million euros (10.7% of the total) and an increase of 20.4%; followed by France with 193 million and a rise of 19.6% (9.2% of the total); and China, which with a rise of 21% is the fifth market with 95 million euros (4.5% of the total).



Málaga

Italy has been the main destination of agri-food products and beverages from Malaga during 2016, a country that has gone from third place in 2015 to lead the ranking one year later. The delegate of the Andalusian Government in Malaga, José Luis Ruiz Espejo, has indicated that the transalpine country has concentrated 20 percent of the total amount achieved in the province thanks to these transactions.

Specifically, the value of sales to Italy has increased by 48.7 percent in 2014 compared to 2013, going from 106.5 million euros two years ago (45,928 tonnes) to 158.4 million euros in 2014 (80,365 tonnes), according to the data provided by the Andalusian Agency for External Promotion-Extenda, under the Ministry of Economy, Innovation, Science and Employment, the Ministry of Agriculture, Fisheries and Rural Development.

Thanks to this increase, Italy has overtaken France and Portugal, which in 2013 occupied the first and second place in this classification and have now dropped to second and third place, respectively.

AERONAUTICAL AND MINING SECTOR

The good performance of the Andalusian exports is also due to the important rise of chapters such as iron and steel smelting, which grows 34 percent and reaches 619 million; fuels and mineral oils, which grows 30 percent, to 1,382 million; electrical equipment and materials, with 10.6 percent more and 784 million, and copper and its manufactures, which increased by 7.1 percent and reached 697 million euros.

By chapters, the highest growth of the year corresponds to the aeronautics and mining industries, both with 72 percent more sales than in the same period of 2016, to reach 1,339 in sales of the chapter aircraft and spacecraft and 1,027 million in the minerals, slag and ash.

The global turnover of the aerospace sector in Andalusia has grown by 2.4% compared to 2015, reaching 2,400 million euros, and represents 1.62% of the Andalusian global GDP (148,468 M €). This means that in 2016 55 million euros were invoiced more than the previous year. Regarding employment, 723 new jobs were created, 5.3% more than in 2015, and the number of direct employees in the sector is closed at 14,463 professionals.

The report has taken into account the data provided by 117 companies in the cluster, 84 of which are based in Seville, 21 in Cádiz, 5 in Málaga, 3 in Jaén, 3 in Córdoba and 1 in Huelva.

The total exports of the sector stand at 1,194 million euros, of which 205 correspond to the supply chain, made up of 92 subcontractor companies and the three Tier-1 Alestis Aerospace, Aernnova and Aciturri. The supply chain has increased turnover by 15.7%

TEXTILE SECTOR

Andalusia has exported 514 million euros in fashion during the first nine months of 2015, which is an increase of 26 percent over the same period of the previous year, according to data from Extenda-External Promotion Agency

All Andalusian provinces have increased their exports this year and Córdoba (95.5 million) is the fastest growing, since it has doubled its figures in fashion exports.

However, the province of Malaga is the one that most exports from Andalusia with a growth of 13 percent so far in 2015 with some 200 million, followed by Córdoba and Cádiz, which has exported 90 million and has raised its sales by 3.4 percent.

Most of the exports are included in the category of textile clothing, followed by jewelry and watchmaking products, and the group of textiles that covers the percent of international sales.

In terms of destination markets, first, Portugal is located with sales worth 71 million, followed by Italy (57 million) Switzerland (54 million)

CONCLUSIONS

- It is a fact that Andalusian products are a success in the Italian market.
- The number of export volumes increases every year, which is a great incentive for Andalusian companies to continue investing in the transalpine country.
- Spain is the fourth country that exports the most to Italy, only behind Germany, France and China.
- There are good opportunities in the agri-food sector, especially in the export of products such as fresh and frozen fish and seafood, nuts, olive oil, wine and fresh fruits and vegetables, as well as semi-processed foods with a designation of origin (canned fish, dairy, industrial pastry).